

Brief description of projects of the Investment Company “Interpares Prim” JSC

1. Name of the company: Building Company “Consam” JSC.

Location: 75 Industrialala Street, Chisinau.

Description: “Consam” JSC was founded in 1992 on the basis of Chisinau House-building plant No.2, founded in 1961. The basic area of the enterprise’s activity is construction. In addition to the construction of large dwelling and administrative buildings, it provides services of excavation works, repair and improvement.

In 2014, the Company finished the construction of a nine-storey house located on Balcani road in Chisinau municipality. Currently, it executes the construction of a 17-storey house located on Sadoveanu street in Chisinau municipality.

Other recently executed construction projects include: reconstruction of a hotel, building of industrial refrigerator chambers, industrial facilities, shops, gas stations and others.

Also, negotiations with the coordinator of program MoSEFF of the European Bank for Reconstruction and Development are carried on for joined projection and construction of cottage type houses with the usage of power efficient technology (“Green house”) with an effort to attract the financing within the limits of different European programs.

There are negotiations carried on to attract “Consam” JSC to the construction of a residential community in Comrat town, and also to the construction of a cottage village for 60 houses in Orhei town.

“Consam” JSC intends to increase the amount of repair and finishing work carried out by the company and develop them on a larger scale as an individual subdivision of the company, which would provide an alternative for the continuity of the working process during the whole construction cycle. The investment is required to purchase fixed assets which would support the repair and finishing work and to implement successfully the plans of construction of the company’s objects. Furthermore, means of small-scale mechanization, construction equipment and technologies, new motor transport and load lifting mechanisms must be purchased.

Estimated initial investment cost: 1,500,000 euros.

2. Name of the company: Mechanical Stamping Plant “Fiting” JSC

Location: Ocnita city, an area bordering Ukraine.

Description: The Ocnita Mechanical Stamping Plant “Fiting” JSC, the former Ocnita (Oknitsa) Pilot Plant of Manufacturing Equipment, was established on April 1, 1956. The main kinds of activity of “Fiting” JSC are production of furniture fittings and hardware, ironmongery, lawn and garden tools and equipment, furnace tools and

equipment, and other metal goods, including production tools and accessories. The enterprise manufactures and sales, at an accessible price, over 160 kinds of high-quality metal goods that are classified as follows:

- furniture fittings – over 60 kinds;
- pipe clamps – 10 kinds;
- lawn and garden equipment – 8 kinds;
- ironmongery – over 50 kinds;
- hardware – 30 kinds;
- special production equipment;
- furnace tools and equipment.

The factory's manufacturing areas amount to 22,036 m². The surface of used land amounts to 6.6 ha, 4.4 ha of which are owned by the enterprise.

Target market outlets: Moldova, Ukraine, Romania, Russia, European Union countries.

Estimated initial investment cost: 2,000,000 euros.

3. Name of the company: “Jancom” JSC

Location: Cahul district, Zirnesti village.

Description: The enterprise's main activities are preparation, storage and sale of grapes, also fruits and berries. The enterprise's assets include a plot of land with a surface of 0.65 ha and 3 refrigerating rooms with a storage capacity of 1,500 cubic meters each.

The project provides for realization of the process of preparation of grapes, fruits and berries of various sorts with their subsequent sale under the company's brand name on promising target markets.

The investment is required for modernization of the refrigeration equipment, establishment of a packaging house, organization of storage of grapes, fruits and berries in a gas environment, and establishment/promotion of the brand and products on the target markets.

The project also includes planting and cultivation of vineyards on the land area of at least 50 hectares, which will be acquired during the first 3 years since the start of the project, and as a result, the company will be provided with its own products for storage and will be able to function as a “chateau”.

Target market outlets: Moldova, Romania, Russia, Ukraine, Belarus, EU countries, Middle East countries.

Estimated initial investment cost: 2,500,000 euros.

4. Name of the company: “Consator” JSC

Location: Ungheni city, an area bordering the European Union.

Description: Initially, the enterprise was intended for repair and maintenance of agricultural machinery and transport. The territory with a surface of 3.03 ha (the plot of land is the enterprise's property) comprises buildings and constructions with a total surface of 7700 m², 5000 m² of which account for manufacturing areas that can be used as storage rooms or for placement of production equipment.

A project of organization of frontier trade is proposed. The project's development toward the organization of a megamarket and its subsequent sale to an international network operator is possible.

Estimated initial investment cost: 1,000,000 euros.

5. Name of the company: "Galanta" JSC

Location: Orhei city (40 km from Chisinau).

Description: "Galanta" JSC is an enterprise which is busy with production of textile haberdashery for more than 60 years. It is the unique manufacturer of a large assortment of ribbons, laces, tapes, jacquard ribbon, at present. There is a small sewing subdivision (40 work places) in the enterprise structure.

The enterprise owns a plot of land with a surface of 4,4605 ha, out of which the free surface constitutes more than 3 ha, and it has also unused production surfaces for expansion of production according to the purpose or the implementation of new types of production, and namely:

The total surface of buildings and structures constitutes 26 418, 1 m², including:

- main building (weaving shed) – 12 656 m²;
- dyeing and decorating shop – 6 130, 9 m²;
- administrative and consumer building - 4 711,3 m²;
- boiler room - 1 386,6 m²;
- auxiliary complex - 1 106,4 m²;
- garages - 324 m², etc

A project of organization of an up-to-date weaving production of natural knitted fabrics to be used for sewing of modern models of wearing apparel (including underwear and jerseys) with their subsequent delivery to target market outlets is proposed.

Collaboration and product sale markets: Moldova, Romania, Russia, Ukraine, Belarus, China, and India.

Estimated initial investment cost: 4,500,000 euros.

6. Name of the company: "Universcom" JSC

Location: Petricani Street, Chisinau.

Description: "Universcom" JSC is a company established in December 1993 after the

merging of wholesale depots of the system of the Moldovan Ministry of Trade (today the state has no share in its authorized capital) with a total surface of 11,000 m². The main kinds of activity are wholesale and retail trade of textile goods of all kinds, clothes and footwear, as well as rendering of services of warehouse logistics and lease of storage facilities. The company is a holder of an authorization of the customs warehouse type "C", offering companies-importers in Moldova mutually beneficial tripartite cooperation in placement the imported goods in bonded warehouses under Customs control.

The project includes two areas of investment:

1. Development of the enterprise, its modernization and technical re-equipment of existing warehouse space according to the class "B" standards, for storage with the provision of logistics services and partial delivery of property lease.

Rendering of modern logistic services will allow:

- Reducing cost of the services offered on the account of warehouse premises modernization, thus increasing Company's profit.

- Increasing Company's profit on the account of renting out of free spaces, as a consequence of improvement of quality of warehouse services and increase of attractiveness of offers for the clients.

2. Creation of a modern transport and logistics center (TLC), class "A", on an area of about 2,500 m² (with the prospect of increasing the area of the TLC to 11,000 m² on the perimeter), including the following warehouse spaces:

- "Dry" warehouses (warehouses for processing and storage of non-food consumer goods; warehouses designed for processing and storage of food commodities and products);

- Medium temperature warehouse for the storage of refrigerated goods and products;

- Low-temperature warehouse for storage of frozen goods.

Useful volume of the TLC – about 17,000 cubic meters.

Conditional storage capacity of the TLC – 3,800 tons.

It is supposed to organize the purchase of food products (fruit and vegetables) from their direct producers in the Republic of Moldova, with further sorting by quality, packaging and distribution among trade enterprises of the Republic of Moldova. This objective will be implemented, inclusively, in cooperation with a refrigerating enterprise of its own – "Jancom" JSC, located in Zirnesti, Cahul district, Moldova.

Also, it is planned to organize, on the basis of the TLC, storage, creation of import-substituting frozen fruit and vegetables mix-product, its packaging and distribution to the retailers' networks in the Republic of Moldova.

Estimated initial investment cost: 2,000,000 euros.

7. Name of the company: Metal-Working and Machine-Building Enterprise “Incomas” JSC.

Location: 16/1 Transnistria Street, Chisinau.

Description: The history of “Incomas” SA dates back to April 11, 1972. The enterprise was established on the basis of the Chisinau “Moldstromremont” Specialized Repair Department.

“Incomas” JSC is one of the biggest metal-processing enterprises in the Republic of Moldova, which is specialized in construction industry, for more than 39 years.

“Incomas” JSC manufactures: metal structures of buildings, production facilities and bridges; drying chambers for fruits and tobacco; industrial refrigerators; “Fermer” lathes for production of paving tiles and “fortan” artificial stone; equipment for production of building materials; it carries out machining operations and many other things.

“Incomas” JSC is a closed cycle enterprise. Everything is produced here, beginning with original design ideas and ending not only with production, but also with metalwares assembly. It has big production areas (shops with a bay of 18-24 r/m, L=120 r/m), building slips, load lifting mechanisms with a hoisting capacity of 16-20 tons, storage rooms, park for heavy vehicles. There is a big park of unique equipment at the enterprise, which allows any types of operations on machine work of large-size components and units.

The enterprise can process 2500-3000 tons of metal per year. The enterprise attractiveness is conditioned by the quality of our production. The welding technique is assessed at the enterprise on European norms EN 729/ISO3834, which allowed “Incomas” JSC to begin the export.

The main types of production put on by “Incomas” JSC:

- manufacturing and assembly of metalwares: for industrial and office buildings, storage rooms, cold stores, shops, galleries, depositories, pavilions, welded beams, crossbars, columns, ties, arches, flap panels;
- manufacturing and assembly of steel footbridges and highway bridges and overpasses;
- manufacturing and assembly of high-altitude metalwares for construction and industrial purposes;
- optional equipment: conveyor platforms, vacuum chambers, silos, walking pushers, bin activator, pyramids for glass storing and supply, air tracks, solar water heaters, washing sieve, scoops;
- manufacturing of equipment for building materials industry: lathe for manufacturing of building blocks and walkway slabs “Fermer”, mixer for dry and semidry mixes, bunkers for pouring of metal, moulds and accessories for concrete products;

- diagnostics and repairs of load lifting mechanisms: gantry, tower, bridge, and hoisting cranes, auto cranes;

- rock-cutting machines for extraction of natural stone and spare parts for them: shafts, gears, stocks, rollers, cutters.

Main investment areas: Metal-working equipment, modernization of the section (line) of polymeric painting of metal structures and goods, as well as purchase and commissioning of a line of zinc plating of large-size metal structures and goods

Target market outlets: Moldova, Romania, Russia, Ukraine, Germany, Italy and other European Union countries.

Estimated initial investment cost: 3,000,000 euros.

8. Name of the company: Moldavian Pipe Works “Protos” JSC.

Location: It is located in Falestii Noi village, in the southwest outskirts of Falesti town. Falesti town is situated in the northwest part of the Republic of Moldova, at a distance of 129 km from the capital of the Republic of Moldova – Chisinau city. A big customs point – Ungheni – is situated at a distance of 48 km from Falesti town, and they are connected by an asphalted road. The railway road that connects the big railway junctions Balti and Ungheni and the western and eastern border of Moldova (European Union – Ukraine), as well, passes through the town. A branch line is laid from the Works to the railway station. Thus, the geographical position and existing transport infrastructure contribute to minimization of transport expenses, as well as of temporary expenses for export of products in the countries of the Southeast Europe and import of raw materials from the CIS countries by railway and auto transport.

Description: The enterprise is specialized in manufacturing of steel water and gas pipes, electric-welded pipes and longitudinal welded tubes that comply with the world quality standards.

At the moment, the Moldavian Pipe Works “Protos” JSC is the only branch-forming enterprise of the tube-rolling industry in Moldova. The enterprise organized manufacturing process for release of water and gas pipes, electric-welded pipes and longitudinal welded pipes in the volume of 30 000 tons per year. Being competitive both from the point of view of the price and quality, the production of the works is successfully sold in the markets of Moldova, Romania, and Latvia through the official dealer of the works – “Orvento-Metall Trading Company” LLC, that is one of the biggest steel trading and steel service enterprises in Moldova. The MPW “Protos” JSC purchased a longitudinal cutting line that allowed realizing cutting of steel coils into steel strips directly at the Works and that led to significant reduction of cost of final products. There was launched a new rolling mill of electric pipe-welded rig 6-40 designed for manufacturing of pipes with diameter from 6 to 40 mm. By the present

moment, MPW “Protos” JSC has developed release of 21 sizes of tubes and pipes. All manufactured tubes and pipes are subjected to 100% non-destructive examinations and quality control tests in compliance with the international standards requirements. High quality of final products is achieved due to the well-adjusted technology and works system of incoming control of raw materials, as well as due to the output quality control in compliance with international quality certificate ISO 9001:2008 received at the end of 2010 by the companies “Orvento-Metall Trading Company” LLC and MPW “Protos” JSC. The present certificate confirms implementation and use of the quality management system that assures stable manufacturing of high-quality electric-welded water and gas pipes and realization of system metal servicing in the whole territory of Moldova. In the course of all subsequent years both companies have been confirming their right to possession of this certificate.

Mission of the enterprise: To support processes of restoration, reconstruction and development of infrastructure of the countries from the Balkan and Baltic regions in general and those ones of Moldova, in particular, through release of competitive a high-quality product.

Goal of the enterprise: To support the efforts of the metal manufacturers and metal & steel processors in the Republic of Moldova for promotion of their metal ware and steel constructions in the abovementioned markets. In medium-term and long-term perspectives – to create necessary conditions for increase of competitiveness of these branches of the Republic of Moldova by the way of offering qualitative and economically feasible raw materials (tubes and strips).

For long-term planning of the business of the MPW “Protos” JSC – to create necessary conditions for increase of competitiveness of metal & steel processing manufactures of the Balkan and Baltic regions in general and those ones of Moldova, in particular.

Tasks of the enterprise: Manufacturing and promotion in the abovementioned target markets of steel electric-welded pipes of the MPW “Protos” JSC, as well as proposal of metal & steel servicing for fanning out of steel hot-rolled coils and cold-rolled coils into strips. Long-term programs of collaboration with processors of pipes into final products both from among affiliated enterprises (the “Incomas” JSC, “Fiting” JSC, “Consam” JSC) and non-affiliated ones – colleagues and partners, for the purpose of effective participation of the MPW “Protos” JSC in manufacturing, supply and promotion of final HVA products of the third and fourth process stages. The main task is satisfaction of current and perspective demands of metal & steel consumers in the target markets.

Target sales markets: At the present moment, the products of the MPW “Protos” JSC are sold in Moldova, Romania, and Latvia; capacities of these markets considerably exceed current manufacturing capabilities of the MPW “Protos” JSC.

Increase of the manufactured products volumes up to 12 000 tons per year will allow the MPW “Protos” JSC satisfying demands of the Moldavian market and expanding covering of the markets in Romania and Baltic countries from the level (share) that has been reached by the present moment and makes less than 1%, up to 2.5-3.0%.

Besides existing export directions, it is planned to promote the products of the MPW “Protos” JSC in the short-term perspective of 3-7 years to the countries of the Balkan and Baltic regions and in the long-term perspective – to the countries of Central and Western Europe.

To assure stable manufacturing of 12 000 tons of high-quality metalware yearly, as well as to seal it in the internal Moldavian market and in the countries of the Balkan and Baltic regions, the present Investment Project of the MPW “Protos” JSC stipulates attraction of the following investments:

- For replacement and renewal of worn out and outdated equipment with realization of commissioning works – 320 000 euro;
- For realization of preventative and current repair of the mills of electric pipe-welded rig 30 – 76 and electric pipe-welded rig 6 – 40 – 20 000 euro;
- For realization of design works on modification or improvement of constructions of equipment units at the mills of electric pipe-welded rig 30 – 76 and electric pipe-welded rig 6 – 40, with manufacturing of these units and further realization of mounting works – 290 000 euro;
- For recalculation sections of groove of processing tools (rolls) for in-demand sizes of tubes in compliance with current calculation practices, with further manufacturing of eight sets of tools of X12MΦ steel – 32 000 euro;
- For training and improvement of qualification of principal working specialties of the enterprise, in the number 8 persons per week, at the similar enterprises of Ukraine or Russia – 11 000 euro;
- For organization at the Works of an accredited testing mechanical laboratory, with purchase of necessary testing equipment and modification or improvement of constructions of the existing equipment units – 167 000 euro;
- For purchase of a defect detector, its mounting and realization of commissioning works, with automation in mill trains – 80 000 euro;
- For overhaul repair of working and welfare spaces, improvement of sanitary and hygienic state of working and welfare spaces – 100 000 euro.

Proposed total value of the investment: 1,020,000 euros.

About the projects' moderator:
Investment Company “Interpares Prim” JSC



Date of registration: November 3, 1994.

Authorized capital: 61,390,800 MDL (2,800,000 EUR).

Value of assets: as of September 30, 2016: 118,847,026 MDL (5,500,000 EUR).

Number of the company's employees: 12.

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